

Thursday 23rd November 2020 @ 7.30 pm

Skycity Meeting Room, O'Connell's

AGM Minutes

Opened 7.39pm

Present: Gigi Hollyer, Rebecca Dobson, Kellye Nelson, Colin Macintosh, Sam Hutchens, Sarah Atkinson, Linda Harrison, Nicky Thompson, Hayley Stevenson, Hamish Richardson, Kimbeley Dixon, Tania Pimm, Steve Reid, Rachel Evans, Rosie Thomson, Jimmy Challoner, Trevor Lawrance, Tim Bryant, Andy Mills, Charile Reid, Jonathan Gurnsey, Cam Frear, Neil Frear, Luana Frear, Pete Bradshaw

Apologies: Liz Walker, Ross Burns, Ants Ruski-Jones

Moved: Steve Seconded: Hayley Stevenson

Correspondence: Emails to club members advertising AGM, Facebook Advertising, Email to LWB

Minutes from 18th November 2019 are a true and correct record of the meeting.

Moved: Steve Reid Seconded: Neil Frear

Matters Arising: Nil

2019/2020 End of year Financials: Rachel presented Financial report - as per attached

Moved: Steve Seconded: Kellye

Presidents Report: Steve Reid presented Presidents report – as per attached

Moved: Steve Reid Seconded: Tania Pimm

Grants Report: Kimberley presented for Liz as per attached

Moved: Steve Reid Seconded: Rachel Evans

SKYCITY Stampede: Niel presented as per attached

Moved: Neil Frear Seconded: Sarah Atkinson

Junior Club: Verbal

Sam Hutchens- U15

We were lucky that we got most rounds in, and the rounds worked well. Short sharp games are preferred. At the beginning we were slightly short, but it was good to allow U12 players to play up by the end of the season we had 2 full U15 teams. Communications were well received. Blue v White in between rounds were well received. It is important to bring the players up and was great to bring U12 up for blue v white while still allowing U15 to develop during these games. Intro to beginning of checking for U15 moving to U18 next year, Matt did a great job. Good to do this so moving up to u18 isn't so intimidating. The more games we can play the better the kids develop.

Hayley – U12

U12 were the best group in the whole club. Everyone united well as a group and had a great time in Tekapo, it helped to have a team dinner. I organised and cancelled lots of tournaments. Communication was well received. Bringing kiwis up was a good idea. Feedback – splitting U12s for training didn't work and if we can avoid this in future that would be good. Choc fundraiser went well, kids and parents both enjoyed this. Photos and hockey cards will be good next year. Professional team photos next year. Overall season was well.

Kiwi- Superhero excitement, the tops were well received and are looking forward to next year. Has the kiwis very invested. Next season kiwis are very keen to get back on the ice. Communication was well received and parents enjoyed their children playing Hockey.

Moved for U15 and U12 : Steve Reid, Seconded: Rachel Evans

Jim Challoner - The Dunedin tournament was mostly young players. We need to be educated on contact before moving to u18. U15 need to be introduced before moving up, as we need to be ready to play that type of contact. Alex was good as it was a draft team play. It was broken up to skill level. The draft teams create friendships and playing alongside creates respect, and encourages contact for the right purposes. Next year will be more well built teams.

Moved: Steve Seconded: Tania

Junior U18 Stampede: Trevor Verbal

Great players on the team, turning into great young adults. Overall it was a short season, we won 3 periods over the 4 games. We can't continue about players we have to think about teams, long term plan is to think about the team and have strong hockey teams.

I am grateful that Andy and NZ hockey organised a webinar with the USA hockey coaching staff, this inspired me to use a motto "what is best for the player". This was the question I was asking myself all the time, rather than thinking about what was best for me or the parents etc. This helped me to have a 95% accuracy rate for the players in what was best for them. – Thank you.

Moved: Steve Reid, Seconded: Cam Frear

Junior U15 Stampede: Rachel presented report – see attached

Moved: Steve Reid, Seconded: Tania Pimm

Wakatipu Wild Women:

Kellye - First year was great, a lot of people helping out. 17 players 3 management. More players interested next year. A great short season. Planning different things to encourage skating e.g. Erawhon cup and Jurassic league team. Youth players were included in trainings. Lots of fun. Renewed faith in women's hockey.

Becs: We had a good team at short notice and were well prepared, we are very proud of the whole team.

Colin- Massive improvement over the year and has been a pleasure coaching. Youth have been encouraging.

Moved: Steve Reid Seconded: Gigi Hollyer

Senior Club:

We have had a good season with 9 teams 108 social players and 25 senior players. Matt Schneider has been a great help with the extra trainings and the reffing. I have been approached by 2 new teams wanting to play next year. Planning for next year already underway, we are wanting to make sure there is room for new players coming from the beginner league. I would be happy to run Social again next year.

Moved: Sarah Atkinson Seconded: Steve Reid

Election of Office Bearers

Position	Nominee	Nominated	Seconded
President	Steve Reid	Charlie Reid	Luana Frear
Vice President	Tania Pimm	Steve Reid	Cam Frear
Secretary	Hayley Stevenson	Steve Reid	Neil Frear
Treasurer	Rachel Evans	Steve Reid	Andy Mills
Exce Committee	Sammy Hutchens	Steve Reid	Hayley Stevenson
Exce Committee	Luana Frear	Steve Reid	Andy Mills
Exce Committee	Andy Mills	Steve Reid	Jonathan Gurnsey
Exce Committee	Sarah Atkinson	Steve Reid	Gigi Hollyer

Exce Committee	Becs Dobson	Gigi Hollyer	Kellye Nelson
Referee in Chief	Ben Rotto	Gigi Hollyer	Steve Reid
Stampede Chairperson	Ross Burns	Luana Frear	Steve Reid

Amendment to constitution- Moved to amend exec committee to 5 members- Moved: Steve Reid,
Seconded: Kellye Nelson – All in favour

General Business:

Bank Signatories

The following people Steve Reid, Tania Pimm, Rachel Evans, shall be signatories on the bank accounts – two people required to sign/authorise payments

Moved Cam Frear Seconded: Linda Harrison

Payment Authorization

A motion was passed that the following procedure be adopted for making payments. Any payments which are below the approved budgeted levels from each departments budget are processed as part of the Friday payment run (seasonally) or monthly payment run during off season. Department budgets are to be submitted by January for final approval and uploading into Xero.

All payments are to be loaded and emailed – detailing the amounts and also attaching invoices/correspondence to the signatories for actual approval in the bank. Anything which does not form part of the budget will be held over for a meeting where approval will be sort.

Moved: Steve Reid Seconded: Tania Pimm

2020 Club Fees

Federation has indicated they will be increasing fees for 2021 this means we need to increase ours to cover this.

Proposed Queenstown Ice Hockey Club Fees for 2021

Kiwi (LTP)	\$25
Associate	\$30
Social Player (Playing associate)	\$40
Under 21	\$80
Over 21	\$105

Fee bundle options discussed and to be tabled at next club meeting

Move: Charlie Reid Seconded: Tania- All in favour

Meeting closed 9.08pm



2020 QIHC Presidents Report

Well, what a year.....

It was a privilege to be voted in as president at the last AGM. Little did I know a little thing called Covid was going to throw the play book out the window.

Given the makings of what could have been a write off season however there was so many positives the QIHC has achieved.

- Successful Lean to Play program – over 50 new players over the season
- Great Club Culture – from the LTP to the STP we are a big family
- Matt Schneider the Club Coach!
- Stampede – Games, Youth Development & Culture
- Social League – Strengthening the “Why” be a part of the QIHC
- Junior Club – Games, Fun, Training – Envy of Southern
- Women’s – Establishment of the WILD! Move females than ever before
- Decision Making – As a collective we had the benefit of the club at heart

There is more but we all want to get on with the show.

I want to take the time to say a big THANK YOU to all the exec and wider committee, the club captains, managers, coaches and referees the support team and everyone who volunteered once or twenty times. This all wouldn’t happen without your time and effort.

Where to from here:

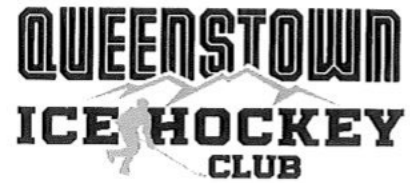
- Sustainable growth in our youth (LTP)
- Referee Development
- Coaching Development
- Policy and Process
- Marketing
- Tighter Hockey Community

The QIHC is a great club and I honestly think we have the best club in the country, my goal still remains though to make everyone else in NZ think/know that, if elected I would be honoured to stand again as the Club President.

Yours in Hockey

A handwritten signature in black ink, appearing to read "Steve Reid". The signature is stylized with large, flowing loops.

Steve Reid



Financial Report 2019/20 Season

Presented by: Rachel Evans (Treasurer)

The 2020 financial year end accounts are currently with our auditors (Target Accounting Limited) and we are working closely with them through this process. Our previous audits have been very structured and in depth and we are happy it will ensure we are on the right path and we have found this process very beneficial for the club. Due to time constraints at our end and still receiving invoices in relating to the 2020 financial year we are yet to receive draft financials back and we look forward to presenting the final accounts for sign off at the next full club meeting.

Attached is a full profit and loss report and also a P&L broken down by each area of the club – this being General, Junior Club, Junior Stampede, Senior Club, Skycity Stampede, Wakatipu Wild.

Its been a challenging season due to covid but great that there was actually some hockey that was able to be played and that the majority of the season was able to go ahead. At present there is a 15k net loss. There are credits that are to come in and the rest of the loss is due to dating of expenses from the previous financial year that have fallen into this year, we made a 20k profit last year and due to financials already being processed we can't move these expenses into the previous year.

The credits yet to come in is from NZIHF and they will only be charging us 25% of the annual registration fee and this will result in the bottom-line loss dropping by 3k.

Under the general administration of the club we are showing at present a 6k loss for the year and this is due to 3k being written off to bad debts that are pre 2018. The rest are just made up of general operating expenses such as insurances, clubhub and other small overheads.

The junior club is showing an 8k loss and this is due to keeping the fees down for this year and investing heavily in some new gear.

Junior Stampede, Skycity Stampede and the Senior Club have all ended the season in a positive position of around 2k each. Although some expenses have come through from the previous year and hence not showing this on the P&L.

Wakatipu Wild are also finishing the season in a positive position and not shown on the report but to be noted is a \$500 donation from the QIHC to help this team in there start up phase.



2020 SkyCity Stampede Ice Hockey Team Managers Report

Introduction

While the NZIHL season was not able to proceed as normal, SkyCity Stampede were fortunate to be able to train and play games this year. Our team focus for 2020 was to provide an environment that would help us to retain our players, develop youth, and to be as affordable as possible for our players. We have also tried to deliver some benefits for our sponsors, which we were very grateful for in difficult circumstances.

Team Sponsorship, Sponsors for Individual Players

The team worked with our naming sponsor SkyCity, to identify best options available for each other in the environment. Many of our existing sponsors remained on-board; however, we were conscious that sponsor contributions were very difficult in the covid impacted environment. The option for individual player sponsors was difficult in the circumstances, we had two sponsors that supported youth players, which was fantastic. Our annual SkyCity quiz night was a highlight for us, it was a very successful night for both fundraising and to further develop our team's relationship with our major sponsor.

The 2020 NZIHL results.

The Covid impacted year had some game highlights, including the opportunity to compete in The NZIHL Southern Showdown Series and a home Allstars series. We hosted six home games, unfortunately four of those we were not able to have spectators or revenue due to Covid-19 restrictions. At the time, a decision was not able to be made to delay the league games due to facility availability. We also played four away games in Dunedin and Christchurch, results were very good and many of our younger players were exposed to much more game time.

The season has provided for some good building blocks for the team's future

The 2020 Events, fiscal results.

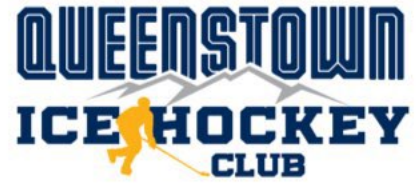
The home game events ran as well as possible, for covid impacted games we managed to separate venue into two bubbles, which enable families and sponsors to be at the games.

The All-star series was successful; however, the games were not a full capacity which may have been related to the uncertainty in the community. The volunteers were again fantastic

Revenue was well below past; we are hopeful to break even for the season

Lessons Learned.

With respect to future improvements, to help attract revenue this year we encouraged our supporters to purchase special rate seasons passes, this was our most successful year for number of sales of our seasons passes. However, the deferral of games and inability to have spectators complicated the process, increasing the workload for the financial team significantly, a special thank you to Nicky and Jaden for their work refunding the ticket holders. We will look to make improvements to the process for next year. The financial team's support has been invaluable for us this year, providing visibility of team costs, and revenue. We would also like to thank all our volunteers for their help, as well as the committee for making the season possible.



U15 Junior Stampede – 2019/20 Season

Presented by: Rachel Evans (Team Manager)

This has been a great season for U15 Junior Stampede with a Travelling Squad of 18 and Development Squad of 7.

We were incredibly lucky to actually get to play some hockey and that consisted of a 4 day national tournament in Dunedin at the end of September and the team came away with the Bronze Medal. We had 7 players retiring from U15 Junior Stampede at the end of this season and we wish them well next year in the U18 league.

I personally have really enjoyed this season with the players and have found Managing this team alongside the Coaches and all the Parent Helpers to be very rewarding.

Fundraising Report

It has been a tough year for fundraising this year. The process for applying for grants is that we can only put in applications for grants when we have invoices from suppliers, and usually there is a long time lag whilst we are waiting for a reply to our application as sometimes the deadlines can be quite long. During that time we cannot pay for anything we have applied for, as grant money can't be retrospective. This year a number of the fundraisers that we usually apply to were not accepting applications, and with the unknown in March / April about whether there would be a season and even if the ice rink would be open we started the process later than usual.

However we were successful in getting some grants.

We received \$2,410 from Community Trust South who have been a really big supporter of QIHC. We used these funds for

We also received \$5,000 from NZCT to use for part payment for ice time which as you know is our biggest expense. NZCT are also a regular supporter of QIHC, and we are really grateful for their support.

We also received advertising spend from Lakes Weekly and Mountain Scene in order to help increase our club membership.

Rach also did a fantastic job in applying to the Community Resilience Fund and received \$1077.55 for the club.

Overall it has been encouraging to see the financial assistance that QIHC received this year in this very difficult environment.